



# Abdelrahman Janem

## PROFESSIONAL SUMMARY

Results-driven real estate and financial services professional with a proven track record in property sales, client advisory, and high-volume cash transactions. Adept at building strong client relationships, navigating complex financial regulations, and delivering exceptional customer service. Skilled in market analysis, contract negotiation, and compliance with industry standards.

## EXPERIENCE

### Real Estate Consultant

*PSI Assets, Abu Dhabi* | August 2024 – August 2025

- Manage end-to-end property sales, purchases, and rentals, delivering tailored solutions to meet client needs.
- Advise clients on pricing strategies, financing options, and current market trends to maximize value.
- Negotiate contracts, coordinate transaction processes, and ensure seamless deal closures.
- Maintain and update high-quality property listings to attract potential buyers and tenants.

### Foreign Currency Cashier

*Al Ansari Exchange, Al Ain* | August 2021 – August 2024

- Delivered exceptional customer service, building strong rapport and trust with clients.
- Safely and accurately handled large volumes of cash during transactions, deliveries, and balancing procedures.
- Ensured strict adherence to Anti-Money Laundering (AML) policies and compliance regulations.
- Addressed customer complaints effectively, ensuring prompt resolution and satisfaction.
- Managed telephone inquiries, providing real-time currency transfer rates and related information.

## CONTACT

Al Ain, UAE

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## EDUCATION

- **BACHELOR OF BUSINESS ADMINISTRATION (BBA) IN MARKETING**  
*JADARA UNIVERSITY, JORDAN*  
2017 – 2020

## SKILLS

- Real Estate Sales & Marketing
- Client Relationship Management
- Contract Negotiation
- Market Analysis
- Financial Compliance & AML Regulations
- MS Office Suite
- Bilingual Communication

## LANGUAGES

- Arabic: Native
- English: fluent

## REFERENCES

- **Mr. Bassam Al Jarrah**  
**Branch Manager**  
**Al Ansari Exchange**  
[+971 50 442 1140](tel:+971504421140)
- **Mr. Hayan Talal Al Kalaani**  
**Assistant Branch Manager**  
**Al Ansari Exchange**  
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